

Memorandum

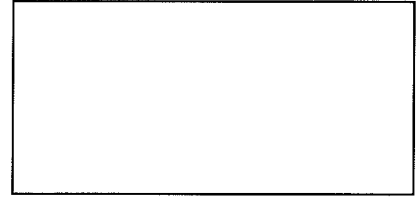
MIAMI-DADE
COUNTY

Date:

To: Honorable Vice Chairwoman Audrey M. Edmonson
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

Subject: Recommendation for Award: Matrix Security Systems



Recommendation

It is recommended that the Board of County Commissioners (Board) approve award of contract SS8423-2/27 *Matrix Security Systems* to Matrix Systems, Inc. for continued maintenance, support services, repair, upgrades, and replacement parts for the existing Matrix Security System (System) installed throughout Miami International Airport (MIA) and General Aviation airports. The System provides the Miami-Dade Aviation Department (MDAD) with the ability to secure all doors and elevators from unauthorized access, as required by its Transportation Security Administration and MIA Security Master Plan.

MDAD requires continuity of software and hardware maintenance, support services, repair, upgrades, and replacement parts to maintain daily operation of the System, which was acquired by MDAD from Matrix Systems, Inc. in 1991. MIA currently has over 1,500 security doors, 2,500 card readers, and 430 elevators. Due to the expansion of MIA's North and Central Terminals, MDAD anticipates that it will add 350 security doors within the next 18 to 36 months. These new security doors will require installation and additional programming of the System, as well as software and hardware support services in the future.

It is in the best interest of the County to award this sole source contract because the System's software is customized to MIA's specifications and is proprietary to Matrix Systems, Inc. The software provides MDAD with the ability to monitor, respond, and report the status of all of the airports' security sensitive areas through a graphic interface customized by Matrix Systems, Inc. The resultant sole source contract will provide continuity of services and also allowed the County to negotiate cost savings by establishing a long-term contract and locking in current market prices.

Scope

The impact of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the initial five-year term is \$3,420,000 and is budgeted from MDAD's proprietary funds. The County can exercise the two, five-year options-to-renew, valued at \$3,521,000 and \$3,770,550, respectively. If the two, five-year options-to-renew are exercised, the cumulative value will be \$10,782,000.

The previous sole source contract was valued at \$3,560,000 for four years and six months. The proposed contract amount is based on anticipated usage and anticipated needs over the next 15 years for the purchase of the required maintenance support, parts, and professional services.

Track Record/Monitor

The contract manager for the Miami-Dade Aviation Department is Neivy Garcia. Melissa Adames of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise, at their discretion, contract modifications, subsequent option-to-renews, and extensions, in accordance with the terms and conditions of the contract.

Vendor Recommended for Award

Awardee	Address	Principal
Matrix Systems, Inc.	1041 Byers Road Miamisburg, OH	Dave Schellin

Due Diligence

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision did not apply due to the funding source.
- The Small Business Enterprise Bid Preference and Local Preference did not apply.
- The Living Wage Ordinance does not apply.



Jack Osterholt
Deputy Mayor